

VANESSA ROSE

3990 Grand Avenue Gurnee, IL 60031 · 630.280.0876

Vros@worsham.edu

Dynamic and motivated professional with a proven record of generating and building relationships. Capable of making critical decisions in challenging situations while communicating clearly and professionally. Adaptable and transformational leader in sales and management with the ability to work independently.

It is my goal to obtain an apprenticeship position within a vibrant funeral home in order to make a seamless transition into the Funeral Service Profession.

EXPERIENCE

MARCH 2019-PRESENT

FUNERAL SERVICES, KOLSSAK FUNERAL HOME

Bereavement Ambassador, working with families throughout visitations and funeral services. Assisting with preservation and restoration of the deceased staying within the scope of State regulations.

JANUARY 2016 – MARCH 2019

SHOP MANAGER/SALES ASSOCIATE, COSTELLO JEWELRY COMPANY

Increased personal sales by 70% in 2017. Responsible for delegating and routing all incoming jobs to jewelers as well as ordering all parts and supplies for the shop and projects. Ensured that the scheduled work was completed by the jewelers and done correctly prior to delivering to customers.

APRIL 2015 – JANUARY 2016

FULL TIME SALES ASSOCIATE, COSTELLO JEWELRY COMPANY

Opened and closed the store, including removing all jewelry from cases and locking it up in safe at end of day. Gave recommendations to customers to stay within their budget. Worked with customers on custom designed jewelry. Followed up on leads to generate sales.

PART TIME SALES ASSOCIATE, COSTELLO JEWELRY COMPANY

Seasonal position during the busy Christmas season. Was able to obtain valuable information on products and sales techniques in order to gain a full-time position after the seasonal position.

DECEMBER 2011-NOVEMBER 2014

FOUNDER AND COUNTRY DIRECTOR, ONE DESTINY, NGO

Hands on leadership and organization of all activities for the NGO focused on adoption facilitation and orphan care in the Democratic Republic of Congo from 2011 to 2014.

APRIL 2008-DECEMBER 2011

FOUNDER AND DIRECTOR, SPIRIT LIBERIA, NGO

Hands on leadership and organization of all activities for the NGO focused on prisoner humanitarian aid and local development while living in Liberia, West Africa from 2009 to 2011.

EDUCATION

2019-PRESENT

WORSHAM COLLEGE

ANTICIPATED GRADUATE ASSOCIATE OF APPLIED SCIENCE MARCH 2020

CURRENT GPA 3.97

2019 RECIPIENT OF THE NEWCOMER “TRADITION OF CARING” MORTUARY SCIENCE SCHOLARSHIP AWARD

2016-2018

COLLEGE OF DUPAGE

GPA of 4.0 – 30 credit hours

SKILLS

- Quick learner
- Customer service skills
- Sales/Management
- Professional demeanor
- Product replenishment
- Constant contact, Office 365, JCS
- Marketing
- Self-starter